Dear Ferrari Concours Entrant,

As the owner of a "newer" classic Ferrari, we encourage you to collect and present original configuration data for your car. Many Ferraris from the 430/599 forward have a variety of manufacturer's options and features, rendering almost every car a "one off" in terms of finishes, wheels, exhaust, and trim details. Our goal is to preserve the cars in an original and authentic state, and documentation of these as-built selections is important to this process.

There are a variety of documents that capture the original configuration of the "newer" classic Ferraris, and they are complementary. Each provides a different level of detail, and they work together to verify the authentic as-built configuration of each car. A Ferrari dealer can help with provision of data from the Modus system by chassis number. Try to collect:

- Original window sticker (this has the lowest level of detail for Individual options)
- Order documentation
- The "build sheet" from the Ferrari Modus system (this has the highest level of detail)

<u>Bring these documents to the Concours and show them to your judging team.</u> Keep these documents with the car. It is easy to understand an emotional attachment to your Ferrari and the various literature that is associated with it, but, if the time comes to move it along to a new custodian, please send the original documentation along with it. The cars should outlast us all and be treasured in perpetuity!

Factory-authorized accessories are not judging deductions. If your car has been personalized with OEM accessories bring the OEM accessory catalog and/or the purchase and installation invoice(s) to document the originality of the accessory. Accessories that are not OEM Ferrari accessories (such as aftermarket exhausts or wheels) are not original or authentic Ferrari parts and will be subject to a deduction.

Thank you again for your willingness to share your car with fellow enthusiasts at the Concours. We look forward to seeing you in Corning.

Chris Current, Chief Judge